

A Humidor Ai cigar humidor is the central focus, standing in a dimly lit room. The humidor is tall and rectangular with a dark finish and a large, illuminated glass door. Inside the humidor, a single, large, detailed leaf is displayed, glowing with a warm, golden light. The room's background features dark wood paneling, a framed painting on the wall, and a leather tufted sofa. A small table in the foreground holds a glass of amber liquid. The overall atmosphere is sophisticated and elegant.

HUMIDOR *Ai*

OLD WORLD, NEW MIND.

PARTNERSHIP PROPOSAL · MIKE GONZALEZ · (310) 999-1902

Your guests already want a cigar. Right now they have to leave your floor to buy one.

Tonight, without Humidor Ai

WHAT WALKS OUT THE DOOR

- ✓ A guest wants a good cigar after dinner. Your floor doesn't sell one, so he drives to a smoke shop, and the rest of his evening goes with him.
- ✓ Staffing a tobacco counter means payroll and training, and the 21 and over rules are strict enough that most operators leave the revenue on the table.

Tonight, with Humidor Ai

WHAT STAYS ON YOUR FLOOR

- ✓ The same guest walks thirty feet, verifies his age in seconds, and is back at the bar with a cigar in hand. The next round and the rest of the night stay with you.
- ✓ **It costs the venue nothing.** No installation fee, no staff, no maintenance, no inventory to carry, and the licensing responsibility sits with us.



A guest who leaves to buy a cigar spends the rest of his money somewhere else. **Humidor Ai keeps him in the building.**

Two machines, and one of them fits your room.

OMNI ELITE

MAXIMUM CAPACITY

The flagship. The widest selection, a glass showcase and a side touchscreen, built for lobbies and busy bars.



DIMENSIONS

76.5" x
57.5" x
33.5"

TOUCHSCREEN

22" (side)

SELECTIONS

45 – 60
slots

CAPACITY

180 – 1,300
items

PAYMENT

Cashless +
cash

AGE VERIFY

Identivend
AV3000

OMNI VISTA

COMPACT SHOWPIECE

A slim profile with a 43 inch front display. No glass at all and a steel-backed door, which the manufacturer compares to a gun safe.



DIMENSIONS

78" x 29.5"
x 37"

TOUCHSCREEN

43" (front)

SELECTIONS

30 – 42
slots

CAPACITY

120 – 900
items

PAYMENT

Cashless

AGE VERIFY

Identivend
AV3000

WRAPPED TO MATCH YOUR ROOM

Every placement gets a custom wrap designed by our studio, so the machine looks like it was built for the room. Black lacquer for a casino floor, pearl for a resort, cherry wood for a club. **Elevator delivery** lowers every cigar gently, and **guaranteed vend sensors** credit the guest automatically if anything misses.



A stricter age check than any bartender can give, and it never gets tired.

Identivend AV3000 verification, built for unattended sales of age-restricted products.

— STEP 1

Biometric Scan

The camera reads the guest's face and estimates age.



— STEP 2

ID Verification

The guest scans a government ID. The machine checks its security features and matches it to the face in front of it.



— STEP 3

Approved

Verified in about thirty seconds. The purchase completes by card or phone.

The guarantee

- ✓ Meets and exceeds the 21 and over tobacco rules
- ✓ Two checks, the face and the physical ID, so a borrowed or fake card gets nowhere
- ✓ Every transaction is logged. **No identity data is ever stored.**
- ✓ No judgment calls at last call. The machine runs the same check on every guest, every time

What it means for your venue

- ✓ The venue carries no compliance liability. Humidor Ai holds the licenses and the responsibility
- ✓ Equipment and inventory insured by us
- ✓ Compliance reports available on request
- ✓ A better check than a staffed counter, and it runs all night



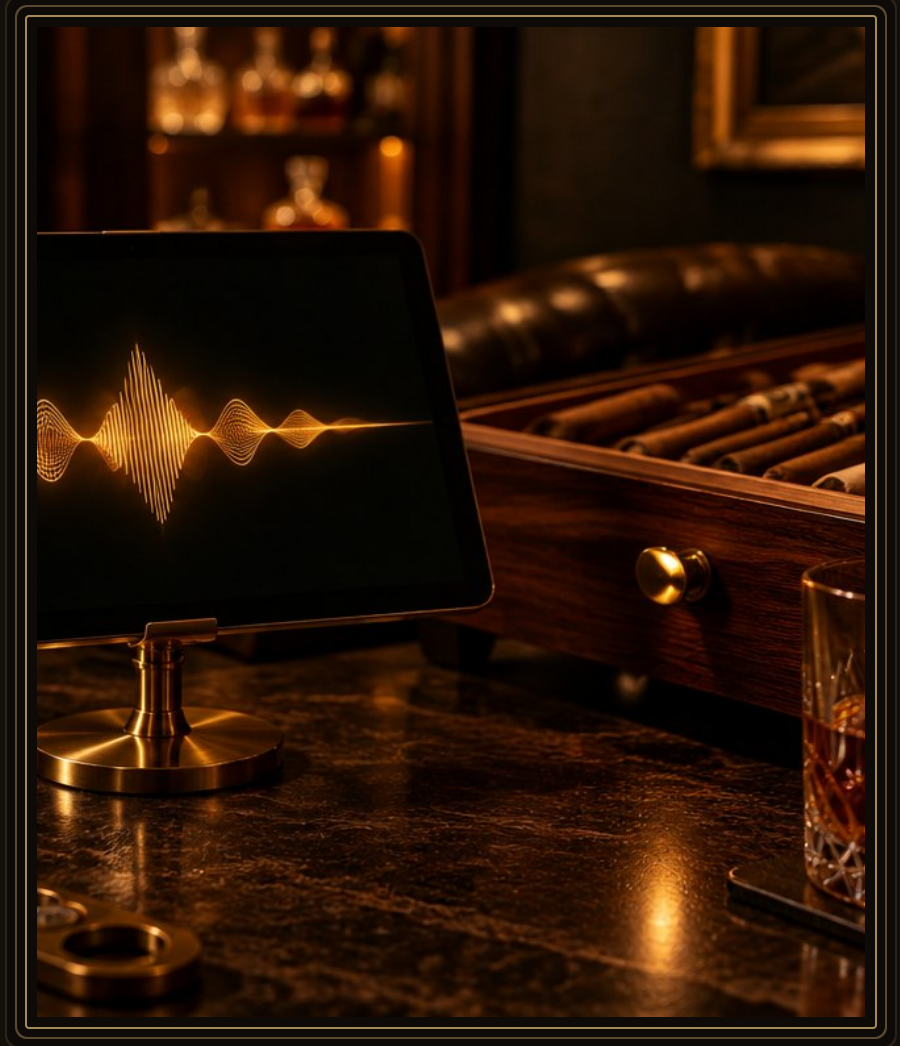
A tobacconist who knows every cigar in the machine, and your bar menu.

Walk up and ask it a question out loud, the way you would ask the person behind the counter at a good cigar lounge. "Something mild I can finish in half an hour." "What pairs with a rye old-fashioned?" "I liked the last maduro. What's next?"

The sommelier answers in a warm voice, in real time. It knows every wrapper and growing region, it knows exactly what is in the machine tonight, and it recommends by palate, by occasion and by budget. It can walk a beginner to a first cigar without talking down to him, and it pairs cigars with your bar menu, which turns a cigar sale into another round.

The sommelier is the signature of Humidor Ai and it is coming to every placement. Your guests get a concierge without you hiring one.

Plenty of machines can hold cigars. **This one can tell you which one to smoke tonight.**



You give us the floor space. We handle the rest.

Installation

ON US

A professional install with no disruption to your floor. We handle power, placement and setup.

Licensing & compliance

ON US

Tobacco licensing and age verification are our responsibility, not yours.

Stocking & inventory

ON US

We watch sales remotely, restock on a schedule and keep the humidor fresh. The mix follows what your guests actually buy.

Insurance

ON US

Equipment and inventory are insured by us. Damage to the machine is our cost, never yours.

Maintenance & repairs

ON US

Any issue, any time. Remote diagnostics catch most problems before anyone on your floor notices.

Custom design

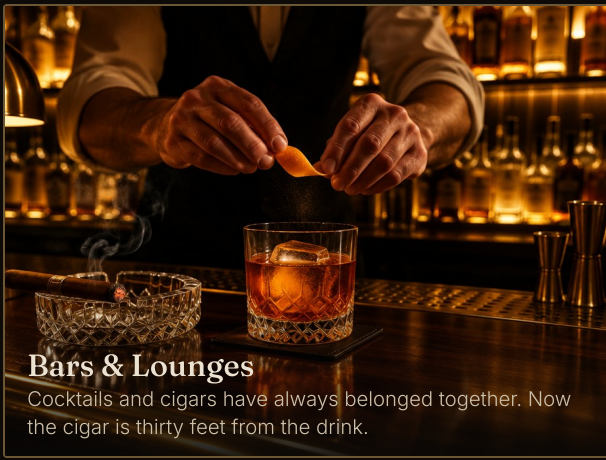
ON US

A wrap designed for your room, so the machine looks like part of the venue.

An amenity in the real sense of the word. **Everything handled, nothing owed.**

Wherever adults gather for an evening, it works.

Foot traffic is the only real requirement. These are examples.



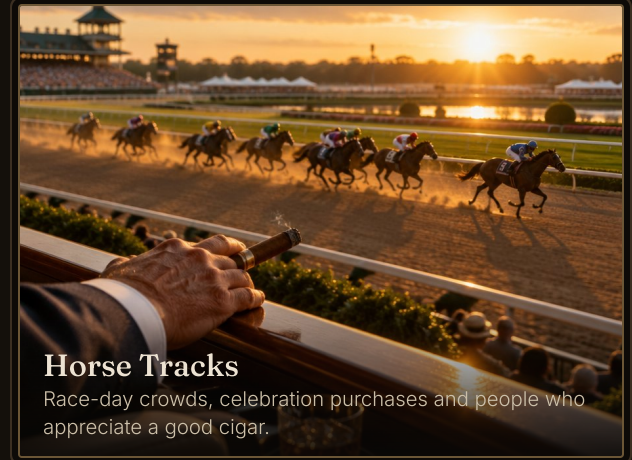
Bars & Lounges

Cocktails and cigars have always belonged together. Now the cigar is thirty feet from the drink.



Casinos & Card Rooms

Guests who never want to leave the floor don't have to.



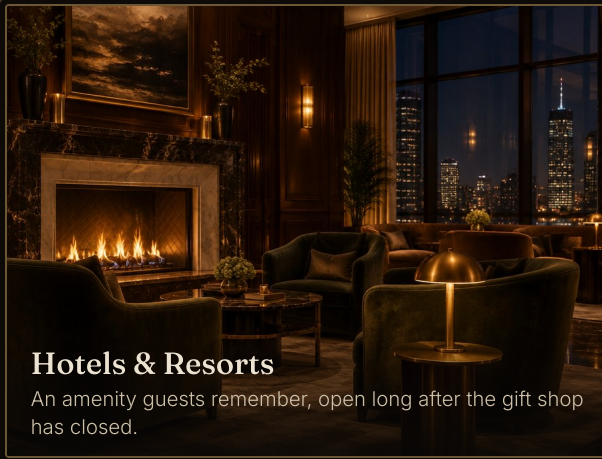
Horse Tracks

Race-day crowds, celebration purchases and people who appreciate a good cigar.



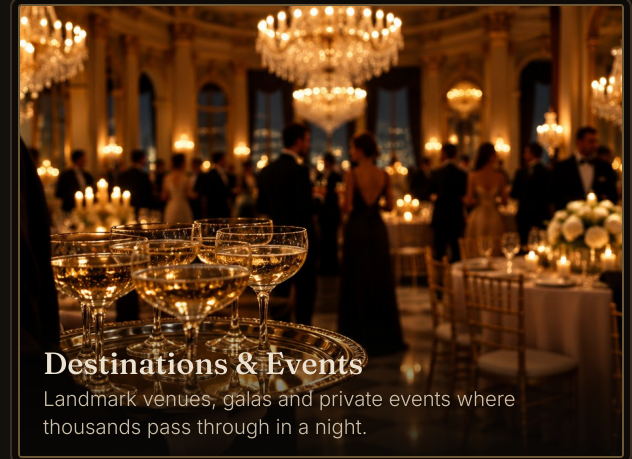
Golf & Country Clubs

The back nine and the clubhouse patio are cigar country, and the pro shop never has to staff it.



Hotels & Resorts

An amenity guests remember, open long after the gift shop has closed.



Destinations & Events

Landmark venues, galas and private events where thousands pass through in a night.

It carries its own doorman. We favor 21 and over settings because they keep compliance simple, but the machine checks every buyer wherever it stands. The AV3000 checks every buyer, every time, in any location.

Curated like a good humidor, stocked like a retail floor.



Premium Cigars

THE FLAGSHIP OFFERING

Premium cigars hand-selected by a twenty-year cigar professional and matched to your clientele. They pair naturally with your bar program.

Additional Tobacco & Modern Alternatives

THE FULL RANGE

Beyond cigars, a selection of other tobacco products, nicotine pouches, lighters and rolling papers, so every kind of guest finds what he came for.

Never Frozen

TUNED TO YOUR FLOOR

We watch sales in real time and adjust the mix to what your guests actually buy, with seasonal rotations for your event calendar. Slow movers come out and favorites stay stocked.



A full cigar program, whenever you want one.

Cigar Tenders

UPON REQUEST

Professional cigar staff for galas, weddings and private events, with pairing and tableside service.

Live Cigar Rollers

UPON REQUEST

Cigars rolled by hand, live at your event. Guests gather around it and remember it.

Custom Cigar Bands

WITH VENUE APPROVAL

Cigars banded with custom artwork for your venue, an event or a VIP gift. Your name on the cigar itself.

Monthly Promotions

INCLUDED

Hosted tastings and brand nights built around the cigars in the machine, which bring people to your floor.

The machine is the anchor. Around it we offer everything a venue needs to make cigars part of who it is.



Twenty years in cigars, most of them in the rooms where cigars are served.



Mike Gonzalez

Mike has smoked cigars since 2003 and worked in the business since 2013. He built his track record on the floor, in lounges and at events, not from behind a desk.

- ✓ Created and launched his own cigar line
- ✓ Opened and operated at three cigar lounges
- ✓ Long relationships with premium cigar brands and distributors
- ✓ Known in the cigar community as Hollywood Mike G

Industry presence

A BUILT-IN PROMOTIONAL CHANNEL

20,000 social media followers who follow him for the cigar lifestyle, industry events and brand partnerships. Every placement gets promoted to an audience that already cares about cigars.

What that means on your floor

HANDS ON, FROM DAY ONE

- ✓ Mike curates every machine's humidor himself and adjusts it to what your guests buy
- ✓ Brand relationships bring event support and tastings to your floor
- ✓ One call reaches the owner, not a call center

He has sat on the city side of the table. Now he sits on yours.



Christian Hernandez

Christian is a former Vice Mayor of the City of Cudahy and a business consultant who specializes in government affairs. He has led partnerships and business development at the executive level, and he brings the relationships and the permitting fluency that put a Humidor Ai on the right floor, with the right approvals, the first time.

- ✓ Former Vice Mayor, City of Cudahy
- ✓ Vice President of Partnerships and Business Development
- ✓ Business consulting focused on government affairs
- ✓ Leads venue partnerships and local approvals for Humidor Ai

Why it matters to a venue

LICENSING AND CITY RELATIONSHIPS, HANDLED

Permits, tobacco licensing and local approvals are where placements stall. **Christian has sat on the other side of that table** and knows how to move a project through it without the venue lifting a finger.



Let's put a *Humidor Ai* on your floor.

An amenity that costs you nothing, keeps your guests and their spending on your floor, and carries its own compliance. We handle all of it.

— STEP 1

Sign Agreement

Simple placement terms



— STEP 2

Site Walk

We pick the spot together



— STEP 3

Go Live

Your wrapped machine is installed

Mike Gonzalez

FOUNDER · HUMIDOR AI

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